



UPDATE 2019

 **jacksonholmes**
contracting & supplementary feed

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UPDATE 2019

FEED TRADING

Hi all,

When kicking off a newsletter, we often think back over the season and try to come up with something to open with other than the weather! This season it was so extreme it's hard to ignore.

For Canterbury, the weather in November/December was wet, wet and more wet. The wettest we have ever experienced for that time of the year. Forced into tight windows to get silage done, at times we even cut grass before showers, knowing that afterwards we often had only two days to get it dry and processed before the next 5-day deluge!

Periods of pressure expose the cracks and yield lessons. There's always something to improve, but it's important to acknowledge the positives. We were pleased with our team's performance through that challenging period. Predominantly keeping on top of the workload while maintaining quality standards. Presenting a consistently friendly, positive and can-do attitude to customers even when the heat is on is important. Payoff for the emphasis we place on efficiency and short lead times. Combined with the well-maintained fleet of equipment we have built up over many years, which also paid dividends. Being prepared and organised is everything in frantic times.

Despite those weather challenges, we had some great feedback about feed quality. The short, sharp showers didn't affect the resultant feed quality seemingly at all. Fast, efficient processing in the dry window following being key. People, machines, management. These are the simple core components of our business and continual focus when striving to provide a superior quality contracting service to customers.



Over the past season along with weekly hazard identification, we asked our operators to send in photos as they were out working. This left us with a great collection of images from around the district, so we have compiled "a season in pictures" feature. You might even spot your farm.

Other content in this issue; customer profile, supplier profile, tube/stack site preparation, feed trading, machinery/services list and our staff profile section (so you can keep up to date with our fulltime team).

We appreciate your continued support and loyalty. Please feel free to contact us with any feedback or contracting/sales enquiries.

**Kind Regards,
the team at Jackson Holmes**

TUBE/SITE PREPARATION

Feed out time is often wet weather time. Tube and stack sites get ruined when loading feed out wagons. It's great practice to prepare sites prior to next seasons supplementary feed coming in. It can be the difference between us leaving a top-quality job for you or just an average one. The most crucial factors that affect wrapping and stacking are:

Flatness

Give the site a scrape or a grade to flatten out wheel ruts and help with good drainage. This helps loader operators handle bales gently from the truck to the wrapper without damaging them. Travelling over flat ground lets the wrappers apply film layers consistently. With chopped silage it's important to tip trucks on a flat surface for safety. Improved drainage ultimately reduces wastage at the bottom of the stack.

Stock feed trading is an ingrained facet of our business now. The inventory of quality feed we carry has become a valuable tool for our clients when they experience spikes in feed usage.

We endeavour to keep prices as fair as possible when buying and selling. It's important for us to cultivate and maintain relationships with both feed suppliers and purchasers.

The inevitable added cost of storage and double-carting bales does logically make "on demand" feed from our inventory a little more expensive than purchasing feed "off the paddock" at harvest time. Depending on an individual farmers comfortable risk level with their own surplus feed bank, careful balance of either type is prudent to optimise your bottom line.

Currently we have good quality feed on hand for purchase. Grass silage, Rye Grass Straw and Barley Straw, all at competitive prices. If you have any questions regarding feed trading, please call Bruce Lilley for a chat on 027 55 33 085.

Space

Site the stacks and tubes so that we can manoeuvre loaders and trucks safely and correctly. Short tubes or stacks in tight spaces can increase the safety risk for our operators. A quick discussion with our operations managers prior to the job is often beneficial. They can help with planning how best to fit the required amount of feed in an area, and the most practical position for both wrapping/stacking and feeding out.

Access

Appropriately sized and angled gates into sites. Sometimes temporarily dropping fence wires can be an easy solution and a major help. This means we can park trucks in the most ideal position to load a wrapper or tip bulk silage trucks in the best spot for a stack loader.

Recycling Bins

We all want to run our agricultural businesses sustainably. Remember we can supply Plasbak recycling bins for all used plastic products.

SUPPLIER PROFILE - AGPAC

One of our major suppliers is AgPac. They provide us with plastic film for bale wrap, square bale string, round bale net wrap, silage stack cover and straw stack covers. AgPac also founded Plasbak, a company that recycles the used plastic products.

We have developed a good relationship with AgPac over the last 25 years. Good quality products are essential when conserving expensive feed. They also carry a generous inventory and have regular shipments on the water.

A new direction this coming year; AgPac will be supplying us film without cardboard boxes. This is an initiative to reduce the large amount of waste the boxes create. The rolls will be packed in a plastic sleeve which will be recycled with the used film. The box-less rolls are also more efficient to freight.



A SEASON IN PICTURES



CUSTOMER PROFILE - CANTERBURY BULBS

It's great to see diverse and innovative types of farming in our area. Canterbury Bulbs have forged a successful business producing flower bulbs. We supply Canterbury Bulbs with compost and spreading services.

Bruce Lilley interviewed owner Remco Stehouwer to find out more;

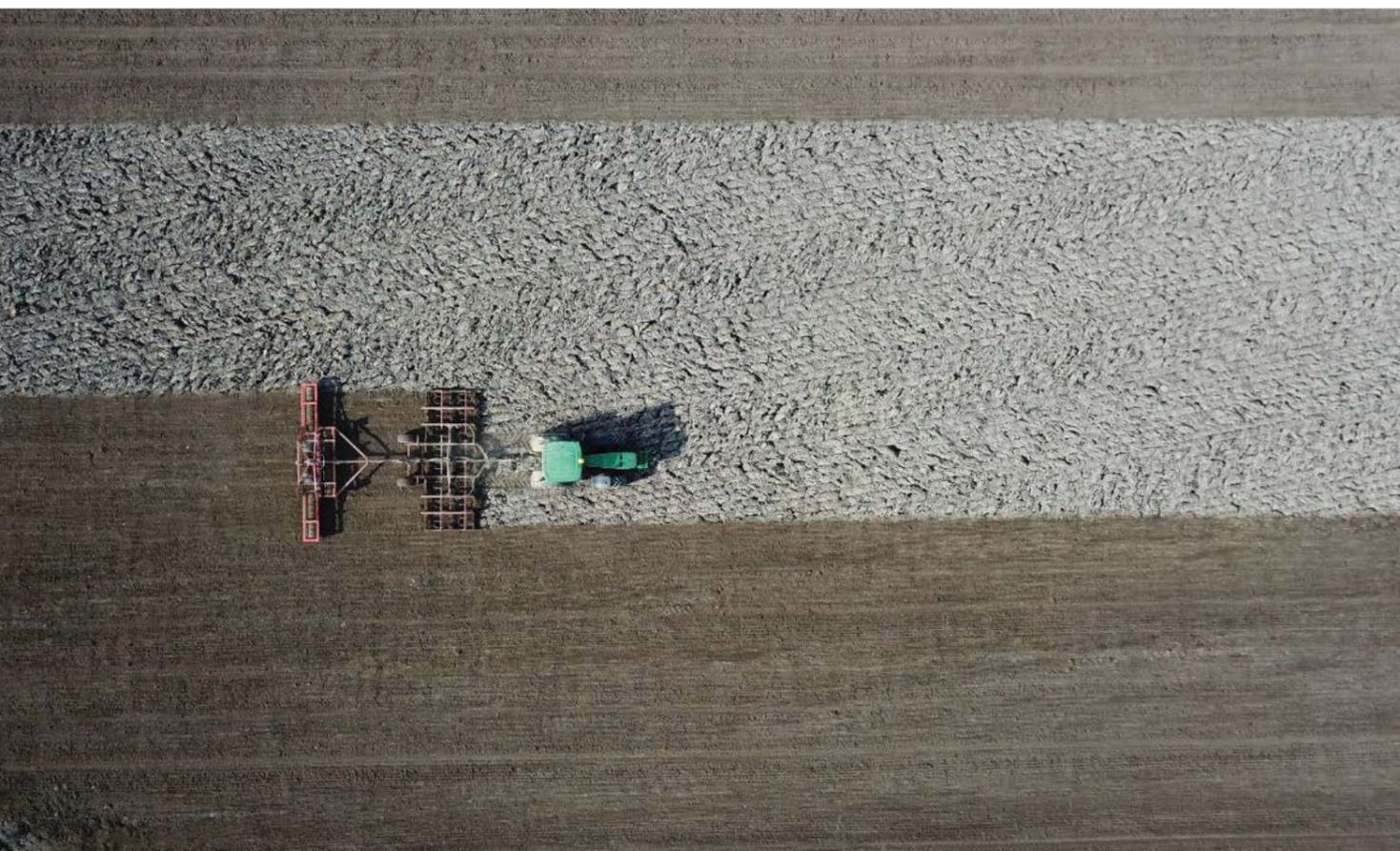
Canterbury Bulbs have been in business since 2007. Owner Remco is originally from the Netherlands, and previously had a career in arable market gardening (vegetables and crop). He produces Lily bulbs for the Asian/Australian markets, and Freesia bulbs for the Netherland/USA markets.

In terms of the production process; Lilies are kept in a cool store, planting from June till August, followed by spray/fert/irrigation, then harvested the following winter, washed, dried, graded and exported.

Freesia's differ slightly in that the plant stock undergoes heat treatment for a dormancy process. Planting occurs in Spring.

Remco is a fan of compost as a fertiliser for several reasons; it releases nutrients slowly to the plants; it stimulates soil life/microbial activity and it makes the soil more free for harvesting. He believes compost provides a good stable take up in conjunction with normal fertiliser.











OUR SKILLED & EXPERIENCED TEAM



ANDREW JACKSON
Managing Director
027 439 3387
andrew@jacksonholmes.co.nz

Andrew started his career working for his family business in England. They farmed pigs and poultry and then expanded into retailing food products in their own shops. After a few years he decided to lease and run his own pig farming operation.

After meeting Val and moving to NZ, the original baling business was born in the early 90's. Baling mainly hay and straw to start with, the advent of tube-wrappers saw demand rapidly grow to service an expanding baled silage market. This coincided with the widespread development of spray irrigation in Canterbury and the dairy conversion era. Expanding the business in line with this growing demand saw the addition of more balers and the need for much larger amounts of straw to be baled for dairy cow feed.

Aside from the contracting, Andrew and Val own a dairy farm at Winchmore and another at Alford Forest where they live. The original home farm was purchased in 1992 and run as a mixed grazing and cropping operation, but in 2012 it was converted to an 800 cow dairy farm. Both farms are run by 50/50 sharemilkers.

Andrew is an avid fisherman when he has time off, and loves the challenge of chasing game fish. He also enjoys travelling.

In a business that can be very frantic and stressful at times, Andrew has always promoted a calm and respectful ethos. This has become ingrained in our team. We are very proud to say that our business is centred around the people that are a part of it and maintaining an enjoyable work environment.



TODD HOLMES
General Manager
027 279 8926
todd@jacksonholmes.co.nz

Todd began working for the original baling business back in the year 2000, during summer holidays from University while studying mechanical engineering. After completing his degree he travelled and worked overseas, before meeting Maddie and moving back to Methven in 2006. He then took up a fulltime role helping Andrew with the day to day management of the business.

Todd and Andrew saw an opportunity to enter the fine-chop silage market in 2008, starting Jackson & Holmes forage harvesting. Around the same time a feed rep position was added to reflect the emerging silage and straw trading market.

In 2012 both businesses were merged under the current name Jackson Holmes Contracting. Services such as cultivation & drilling, manure & effluent spreading and cartage have since been added.

Todd enjoys running, skiing and his own engineering projects in his spare time, as well as travel with his family. He has a passion for agricultural engineering and developing innovative machines & solutions, which is something he hopes to build on in the future.

He would like to see the Jackson Holmes Contracting continue to grow steadily and sustainably. Values he believes important are; continual improvement in key areas such as environmental sustainability, safety and staff development. It will be very interesting to see how new technologies can change and improve our business in the future.



BRUCE LILLEY
Feed Trading Manager
 027 553 3085
bruce@jacksonholmes.co.nz

Bruce has been with JHC since 2011. He is responsible for trading all types of stock feed. Prior to the shift to feed trading he operated his own shearing business for 34 years.

Bruce also has a mixed cropping farm on the outskirts of Methven and leases other land for grazing. In his spare time he is involved in the Methven Clay Target Club, Methven Rugby Club and the Methven A&P Association. Bruce has a wife Robyn and 3 children; David, Red and Sophie.



HARRY JACKSON
Operations Manager
 027 748 9599
harry@jacksonholmes.co.nz

Harry has grown up around the business from a young age, and has real passion for contracting. After a couple of overseas work excursions to America and England working in harvest crews, he settled into a full-time role as an operations manager with JHC.

He enjoys motorbikes, jet skis and fishing in time off from work.

Harry and his partner Cushla, have recently built their first home in Methven.



DAVID STAFFORD
Operations Manager
 027 557 0530
david@jacksonholmes.co.nz

David grew up near Dublin, Ireland. After school he gained a Science degree in Agriculture and has an extensive arable background, having managed large farms in England. David came to NZ to do a season for us as an operator a few years ago, then returned in 2017 to assume a fulltime role as an operations manager. David has a real passion for contracting and agronomy. This is a great asset as he is also primarily responsible for our cultivation and drilling services. David has a partner, Katie who moved to NZ with him.



VAL JACKSON
General Administration
valerie@jacksonholmes.co.nz

Val and Andrew moved from England to NZ in the early 90's after coming for a short working holiday. They have two sons; Harry who is involved in the business and George who is a pilot. Val primarily looks after H&S, payroll, immigration and general admin. In her spare time, she enjoys travelling, fishing, gardening and skiing. She used to rear a lot of calves and graze animals on the home farm which has now been converted to dairying. Val also qualified as a Veterinary Nurse which was her career in England and initially when they moved to NZ.



MADDIE HOLMES
Feed Trading Administration
madeleine@jacksonholmes.co.nz

Maddie is originally from Gothenburg, Sweden. She came to NZ on a rural exchange programme in 2005 after completing studies at Agricultural College. She and Todd have two children, Elin and Oskar who go to Methven Primary School. Maddie looks after the feed trading records as well as some general admin work part time in the JHC office. Maddie enjoys the outdoors, horse riding, skiing and gardening in her spare time. She also enjoys rearing beef calves on their lifestyle block each Spring.



GLENYS WILLIAMS
Accounts
glenys@jacksonholmes.co.nz

Glenys is a Methven local. She works part time at JHC and has been handling all manner of administration and accounting responsibilities since 2009. Glenys and her husband Kelvin also run their own contracting business and they have a daughter Taryn who goes to Methven Primary School. Glenys spent a large part of her working career in England writing financial accounting systems for large companies. The jobs often also entailed travelling to many different countries in Europe and Africa to provide training.



SAM ARAMOANA
Service Manager

Sam is a local Mid-Cantabrian, having grown up on his family's mixed crop, sheep and beef operation near Hinds. He attended Ashburton College and played rugby for Southern. After school he spent a few years on the family farm before a stint dairy farming, then a change of scenery behind a desk at Ecan. Sam and his partner Steph then moved to Canada for a couple of years where he worked as Service manager for a Harvest Crew and Feedlot operation. Outside of work he enjoys hunting, motorbikes and restoring old vehicles.



MATT COLLINS
Service Technician

Matt is originally from Bristol, UK. He joined us last year in a truck driving role having spent five seasons working for Mt Hutt as part of the road crew. During his off seasons from Mt Hutt he spent some time driving tour buses in Fiordland.

Prior to coming to NZ Matt worked as a mechanic in Australia and he originally studied mechanical engineering after leaving school at home in the UK. In his spare time Matt enjoys working on classic cars including his 1965 3.4S Jaguar.



TOM MCKENDRY
Service Technician

Tom is a Methven local, having grown up on his family's mixed cropping farm. He originally joined us through the gateway work experience program with Mt Hutt College. When he finished school he took up a full time role as an engineering apprentice. He has a real passion for engineering and is naturally gifted in the workshop.

Tom enjoys hiking, motorbikes and numerous other outdoor sports in his spare time. He is also a member of the Lauriston volunteer fire brigade.



TOM MARTIN
Operator/Team Leader

Tom is from England. He spent a lot of time operating machinery including driving low-loaders transporting all types of heavy equipment across the UK. He also has a background in engineering having operated CNC machines and worked as a service technician for Lely. He did a season with us driving a truck before taking up a full-time position. Tom is currently working towards residence in NZ. He has a partner; Katie who is also from England.



JACK HASSALL
Operator/Team Leader

Jack is from England and joined the team as a young seasonal operator a few years ago. He worked his way up through the ranks and now drives one of our forage harvesters during the season.

Jack has a real passion for all things contracting. He has developed into a good leader and a valued member of the team. In his spare time Jack enjoys motorbikes and socialising.



BOB CLAPSHAW
Operator

Bob lives in Christchurch and drives our straw/manure truck primarily. His former career was as a bus mechanic for Pacific Tourways, working on coaches. In his spare time he watches sports and likes tramping. He was a scout and venture leader and enjoys family time. Bob has a partner; Jane and three children Cassandra, Richard and Emma.



LYDIA THOMAS
Operator

Lydia is from Ireland and has spent time driving buses for Mt Hutt ski field. She originally did a season raking, then worked through her heavy vehicles licences and is now a fulltime truck driver/general operator for us. In her former career Lydia gained an Arts degree and curated exhibitions in the UK. In her spare time, she enjoys running and drawing. Lydia loves Methven and is working towards residence in NZ.



JAMES DAVISON
Operator

James is a born and bred Cantabrian, having grown up on a local arable farm near Methven. After leaving school James completed a diesel mechanic apprenticeship with Norwood/Gluyas which gave him the opportunity to work on many different types of machines. After 8 years in the workshop, James then spent the next 8 years Arable farming before joining us as a cultivation operator/maintenance tech. James has a partner and two children.



MICHAEL BREADING
Operator

Michael is a local having grown up and gone to school in Methven. At school he enjoyed competing in mountain biking and snow sports. After leaving school he spent time working on a large arable farm in Australia, before heading back to NZ to take up a position with us. He operated numerous machines and is now responsible for our Allen Drill.



ERICK COLLINS
Operator

Erick is from Ireland. He joined us at the start of last season in a buck raking role having never done it before. He proved to have a real talent for it and made some high-quality stacks during the season. He then also lent his hand to baling during harvest. Prior to joining us Erick worked for a local dairy farm. Originally, he completed an Agricultural Science Degree and has a real passion for everything farming.



KIM THOMSON
Operator

Kim grew up on her parent's sheep farm. A very practical and capable person with a great attitude, she has also spent time as an AI technician and dairy farming.

For us, Kim operates a rotary rake amongst other machines. In her spare time Kim enjoys mountain biking, skiing and travel.



MICHAEL MAGEE
Operator

Mick Magee is a proud Irishman who began working for us last season. A valuable operator with a range of different experience on machines. Mikey's claim to fame of late was organising the 'Marty Mone Concert' in Methven last March. An event which drew many contractors from around the country! As you can see he doesn't cope well with the mid-harvest heat.



JEREMY EATON
Operator

Jeremy originally carried out work experience with us through the Gateway program at Mt Hutt College. He then took up a fulltime position late 2018 and has proven to have a real passion and natural ability for operating machines. Jeremy also has a fantastic attitude towards everything he does, he's a great example of a motivated and polite young person with a bright future.



BOB FRAME
Operator

Bob will be a familiar face to a lot of people, having worked for us seasonally since 2008. He is a V rake enthusiast and always a popular member of the team. During winter Bob drives the supply truck for Mt Hutt Ski Field. He has a wife; Nellie and two children, Brent and Donna.



ENDA NUGENT
Operator

Enda is from Ireland. He originally did the 2017/18 season for us then returned for 2018/19 and has decided to stay on. Enda has worked up through the ranks and spent last season primarily operating our round baler-wrapper machines plus some square baling. Enda has a passion for farming and an interest is milking sheep. His family have a farm at home in Ireland.



TALK TO OUR FRIENDLY TEAM TODAY

A BIT OF A LAUGH...

Service Fee

Barry the farmer got into his Hilux, drove to the next-door neighbour and knocked on the door. A young boy called Neil opened the door.

"Is your Dad home?" Barry demanded.

"Na, he's not" Neil replied. "He went into town."

"Well then," inquired Barry, "is your Mum here?"

"Na, she's not here either. She went to town with Dad."

"How about your brother? Is he here?"

"He went with Mum and Dad," explained Neil patiently.

Barry the farmer stood there for a few seconds, shifting from one foot to the other and muttering to himself.

"Is there anything I can do for you?" Neil asked politely. "I know where all the tools are, if you want to borrow one. Or maybe I could take a message for Dad."

"Well, it's difficult," answered Barry uncomfortably, "I really wanted to talk to your Dad. It's about your brother getting my daughter pregnant."

Neil thought for a moment, "You would have to talk to Dad about that," he said. "If it helps you any, I know that Dad charges \$600 for the bull and \$60 for the boar, but I really don't know how much he gets for Dan."



OUR RANGE OF SERVICES

MOWING

- 4 x Triple Mower Conditioners
- 2 x Double Mower Conditioners

SUPPLEMENTARY FEED TRADING

- Grass, Lucerne, Cereal and Maize silage
- Rye Grass, Barley, Wheat, Triticale, Cocksfoot and Pea Straw
- Wheat and Barley Feed Grain
- Fodder Beet, Rape and Kale

SQUARE BALING

- 4 x Claas Quadrant 5300's
- 2 x Claas Quadrant 3400's
- MF 185 Medium Square

RAKING & TEDDING

- 4 x 12m Claas Liner Quad-Rotor Rakes
- 1 x 9m Lely Twin-Rotor Rake
- 4 x Taeye V-Rakes
- 3 x 9m Lely Tedders

WRAPPING

- 3 x Webblin Tube Wrappers
- 3 x Scannell Tube Wrapper
- 1 x McHale Individual Wrapper

ROUND BALING

- McHale F5600 Fixed Chamber
- Claas Rollant Fixed Chamber
- 2x McHale V660 Variable Chamber



FORAGE HARVESTING

- 2 x Claas Jaguar 950 Forage Harvesters



LOADER WAGON

- Claas Cargos 9400 Loader Wagon



MANURE & COMPOST SUPPLY

- Available for purchase
- Straw/Manure trade option for cropping farmers



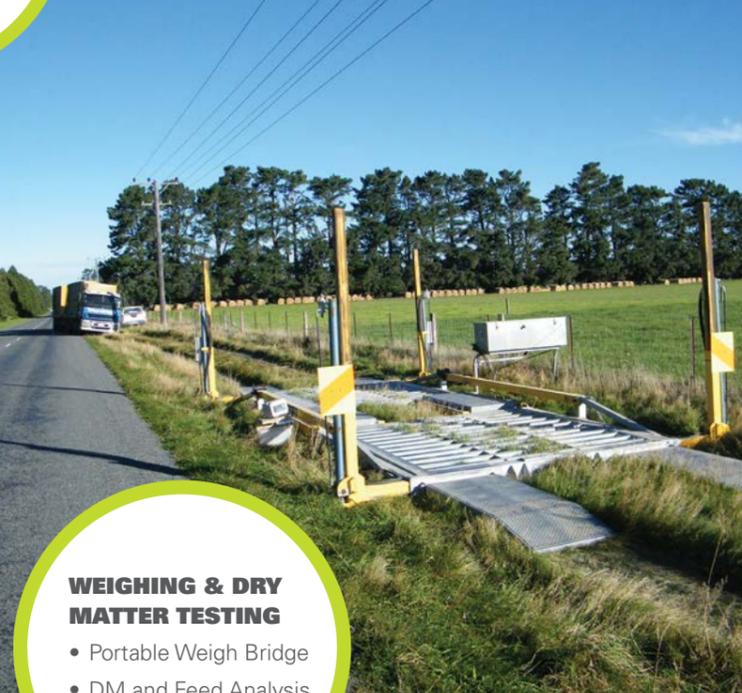
MUCK SPREADING

- 3 x AH Engineering 18 Tonne Spreaders, ideal for spreading solid waste



SILAGE STACKS

- 2 x JCB Farm Master Loaders



WEIGHING & DRY MATTER TESTING

- Portable Weigh Bridge
- DM and Feed Analysis



SLURRY SPREADING

- Storth Lagoon Stirrer
- Major 12,000 Litre Auto Fill Tanker
- More tankers available for larger jobs



PRIMARY CULTIVATION

- Kverneland 8 Furrow Reversible Plough
- Kverneland 5 Furrow Reversible Plough with Press
- 4m Sumo Quattro Disc-Subsoiler-Disc-Roller



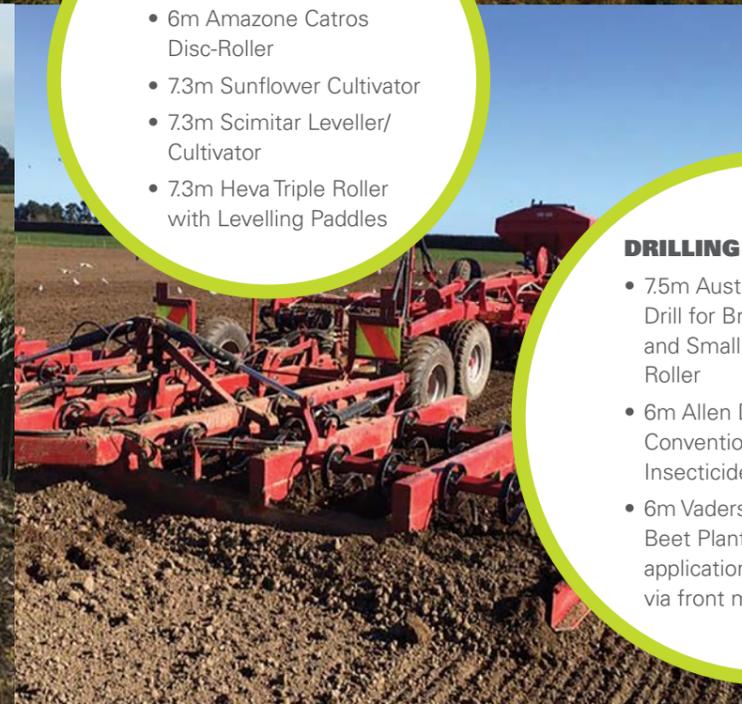
CARTAGE

- Bulk Silage Truck and Trailers
- Flat Deck Truck and Trailers
- Tractor & Trailers



MAIZE AND CEREAL SILAGE

- Claas Orbis 6m Maize Front
- Shredlage Kernal Processor
- Claas DD610 6m Cereal Front



SECONDARY CULTIVATION

- 6m Amazone Catros Disc-Roller
- 7.3m Sunflower Cultivator
- 7.3m Scimitar Leveller/Cultivator
- 7.3m Heva Triple Roller with Levelling Paddles



DRILLING & PLANTING

- 7.5m Austin/Allen Roller Drill for Broadcasting Grass and Small Seeds. Trailing Packer Roller
- 6m Allen Drill for Direct and Conventional Drilling (Fertiliser, Insecticide, Slug-bait application)
- 6m Vaderstad Tempo for Fodder Beet Planting, Fertiliser application down the spout via front mounted hopper



jacksonholmes

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**CALL US TODAY
TO DISCUSS YOUR
REQUIREMENTS!**

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